

Fleet Management Solutions

Getting the most out of your forklift fleet



POWER TO FOCUS ON YOUR CORE BUSINESS



For over 50 years Toyota has been at the forefront of the Australian materials handling market and has been a pioneer in forklift technology and a world leader in making forklifts more productive, safer and cost-effective.

But our commitment and support for our customers has always extended well beyond the supply of a new forklift. Our service commitment is driven by our dedication to continuous improvement or 'Kaizen' – one of the core pillars of the Toyota way of doing business.

That's why we work every day to deliver practical services and innovative solutions that produce real, bottom-line benefits for Australian businesses. We recognise that choosing the right supplier is just as important as selecting the forklifts and warehouse equipment that most completely meet your needs. Whether we are supplying a single spare part or helping to manage your entire fleet, our objective and commitment remains the same – adding value to your operation.

FIRST CLASS MATERIAL HANDLING SOLUTIONS



Toyota Material Handling's range of forklift products are developed by personnel who can utilise the advantages of Toyota's advanced manufacturing technologies, and built to the same exceptional standards of quality and reliability as the company's automotive products.

We are proud to have the biggest range of forklifts and battery-electric warehouse equipment available in Australia, ensuring that whatever your requirements we have a suitable material handling solution. Our range of world renowned brands allows for a combination of counter-balance, electric powered pallet forklifts, stackers,

order pickers, reach forklifts and narrow aisle equipment that is second to none.

Additionally, if you are after a forklift to rent for one day, or for up to five years, Toyota Material Handling has a rental solution for you.

We offer an extensive range of forklifts and warehouse equipment available with either short or long term rental options. Maximise flexibility with our fleet rental/management programmes - your fleet can change to match your needs.

SERVICE AND PARTS SOLUTIONS SECOND TO NONE



Our commitment to total customer satisfaction extends nationwide, thanks to one of the finest factory owned and backed branch networks in Australia. Whatever your requirements, you'll have the confidence that comes from dealing with an industry leader successfully turning global strength and local experience into a support package that's available from the day you first contact us, then right throughout your equipment's working life.

Our fleet of over 300 fully equipped service vans minimise equipment downtime and maximise the productivity and profitability of your business.

Readily available parts are a crucial element of business operations. Having direct online links to all factories including parts, technical support, warranty, training and engineering enables us to provide uncompromising service.

And with our iPhone TMHA Service app you are in full control of logging service requests remotely. Available for Apple and Android phone users, our new mobile service app is the easy way to streamline your emergency service bookings and log your forklift service.

FLEET MANAGEMENT SOLUTIONS TO EMPOWER YOUR BUSINESS



Toyota Material Handling's fleet management programmes can help you control and minimise operating costs, and combined with our national network of service technicians and parts experts, you can be assured that your forklift equipment will be operating at peak performance.

We understand that every company has specialised

needs and the key to making successful decisions requires accurate and up to date information. Our fleet management team can develop and implement pricing and auditing procedures to assure that you are receiving the most cost-effective, competitively priced package on an ongoing basis to help reduce your forklift operating costs and increase productivity.

GET THE FULL PICTURE OF YOUR POTENTIAL WITH I_SITE

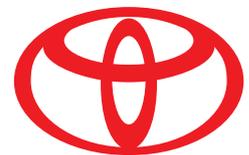


I_Site is the perfect tool for fleet and logistic managers to understand vehicle status, driver performance and overall productivity in their materials handling operation.

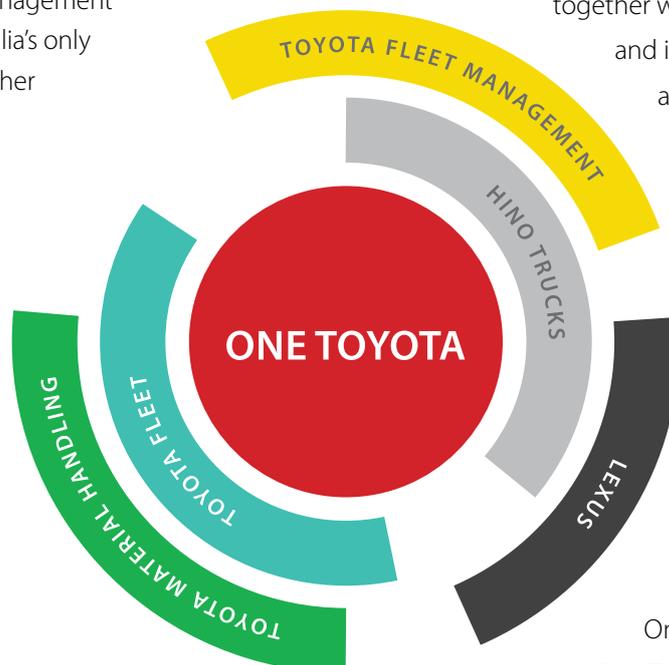
The user-friendly dashboard interface offers a condensed real-time overview of your situation, in which you can

visualise issues very quickly. It is accessible whenever and wherever you need it: in the office, at home, for management presentations – or on a hand-held device on the warehouse floor. You can choose and customise the indicators you like.

ONE TOYOTA – AUSTRALIA'S ONLY COMPLETE FLEET SOLUTION



Toyota Fleet, Lexus, Hino Trucks, Toyota Material Handling and Toyota Fleet Management have partnered to offer Australia's only complete fleet solution. Together we are guided by the Toyota Way principles of continuous improvement, and with aligned points of contact for you across each company, One Toyota means unparalleled levels of convenience. It's a partnership that makes accessing and managing whatever your fleet needs – cars, prestige vehicles, trucks, forklifts, financing and more – even easier.



We are Australia's only complete fleet solution and together we deliver an unrivalled service and industry-leading products with a complete range of vehicles, trucks, vans and forklifts, and a comprehensive suite of finance and management services.

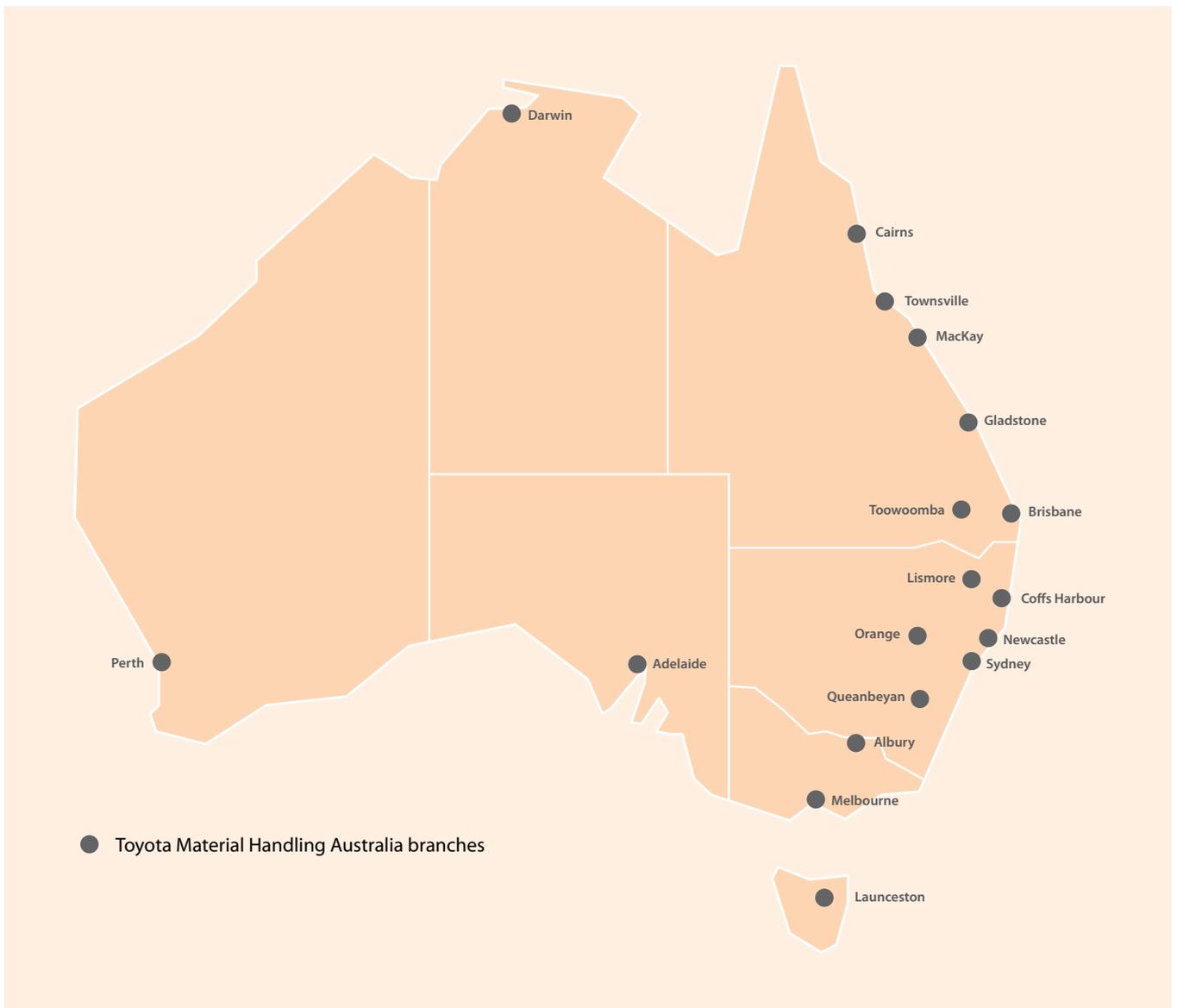
Together, under Toyota's strong Global Brand, we deliver more value to your business, more efficiently.

Together, we keep the wheels of industry turning.

One Partnership. One Solution.

One Toyota.

100% TOYOTA OWNED BRANCH NETWORK



Toyota Material Handling has the biggest range of forklifts and battery-electric warehouse equipment available in Australia coupled with a customer service infrastructure that is second to none.

Our 100% Toyota owned branch network is staffed with factory trained technicians and carries an extensive

range of genuine spare parts to maximise uptime of your Toyota Material Handling products.

So whatever your sales, service, rental, pre-owned or fleet management requirements, you can be assured that Toyota Material Handling can deliver **Solutions For Every Pallet™**.

THE BENEFITS OF PARTNERING WITH TOYOTA MATERIAL HANDLING

- Dedicated national account manager
- Dedicated fleet management department
- Pro-active account management
- Factory owned branches
- True rental options with flexibility
- Full national service network
- Ability to access "One Toyota" fleet offerings





MORE THAN JUST MARKET LEADING FORKLIFTS

Known for market leading counter-balance forklifts and warehouse equipment, Toyota Material Handling is also proud to offer an unparalleled range of logistics and automation solutions to its Australian customers – including AGV driverless forklifts, elevated work platforms, scissor lifts, ride on and walk behind scrubbers and sweepers, Taylor-Dunn electric vehicles, plus a comprehensive range of Huski Construction Equipment products.

And with all of our products, we provide you with the service and replacement parts support you'd expect from a world leader.

The benefits of dealing with Toyota Material Handling include:

- Australia's biggest range of materials handling equipment

- Leading product, safety and environmental initiatives
- 100% Toyota owned branches
- Australia's largest rental fleet with over 30,000 units
- Forklift rentals from 1 day to 5 years with flexible finance options available
- 450+ service support staff & 300+ service vans

So, whether we are supplying a single part or helping to manage your entire fleet, our aim remains the same – adding value to your operation.

It's all part of the Toyota Advantage.

1800 425 438 toyotamaterialhandling.com.au

